

James “Jim” W. Allison

Retired



For many years I've had the honor of working with organizations that have helped design the landscape of the greater Charlotte area, North Carolina and the Southeast. Their impact on our citizens' lives in healthcare, real estate and education is measurable and impressive. From our earliest days working together, I developed my values as a lawyer – investing in personal relationships and being straightforward and clear in every interaction. This has helped build our reputation as a law firm: we have only one standard – a gold standard.

Jim Allison was a veteran business lawyer who built his career representing some of the largest and most significant institutions in North Carolina. Fundamentally, he helped clients seize opportunities and avoid liabilities. Jim offered deep knowledge and experience in healthcare, commercial real estate acquisition and leasing, and higher education. Jim previously worked with numerous organizations in transition and in periods of steady growth. The issues he helped clients manage include negotiating contracts of all types, such as non-competes, teacher and vendor contracts and many others, mitigating risk from data breaches, protecting facilities and buildings against gun violence and other security concerns, negotiating real estate acquisitions and commercial leases, and healthcare fraud and abuse. Jim's consistent demand by client senior executives, corporate counsel and other board leaders was driven by his accessibility, approachability and encyclopedic knowledge. Having mentored

Bar Admissions

North Carolina

Education

University of North Carolina School of Law (JD, , 1969)

Davidson College (BA, , 1966)

Associations

Professional

- American Bar Association
 - Health Law Section
- North Carolina Bar Association
 - Health Law Section
- Mecklenburg County Bar
- North Carolina Society of Health Care Attorneys
- American Health Lawyers Association

Community

- Charlotte Bridge Home (Wounded Warriors), Board Member
- Bank of Commerce – Board Member, Executive Committee, Chair of Governance Committee
- Sharon Towers – The Presbyterian Home of Charlotte, Board Member
- Mecklenburg County Bar, Past Board Member
- Metrolina Health Initiative, Board Member

several of the lawyers within client companies, he provided perspective, leadership and business guidance on virtually any issue and opportunity that arose.

- Presbyterian Hospital Institutional Review Board, Board Member
- Mecklenburg County Medical Society, Physicians Reach Out Committee

Representative Experience

- Extensive work with healthcare providers in designing models for physician ownership of medical office buildings to include use of LLCs, Master Limited Partnerships, General Partnerships and TICs and insuring compliance with Stark and Fraud and Abuse Statutes.
- Represented regional healthcare provider in a credit lease financing transaction involving the sale and leaseback of 22 medical office buildings located in North and South Carolina to investors in five property groups with an overall transaction value of \$120+ million.
- Represented investor in connection with the restructuring and recapitalization of a joint venture and modification of related financing involving a mixed use development consisting of 24 properties owned by four related entities with a value after recapitalization of \$32+ million.
- Represented regional healthcare provider in sale/lease back of five multi-story medical office buildings comprised of over 650K square feet with an overall transaction value of \$125+ Million.
- Represented local textile company in a reverse subsidiary merger with \$30+ Million purchase price.
- Successfully represented large physician group in eastern North Carolina in OIG overbilling investigation, which resulted in repayment of principal only with no interest or penalty by using voluntary compliance procedures.
- Established joint venture for free-standing ambulatory surgery center owned and operated by a non-profit hospital and multi-disciplinary physician group.

- Merger of two hospital systems to include favorable rulings by IRS and N.C. Department of Insurance.
- Represented large Trade Association in obtaining favorable IRS Ruling with respect to creation of wholly owned subsidiary in order to avoid UBIT.