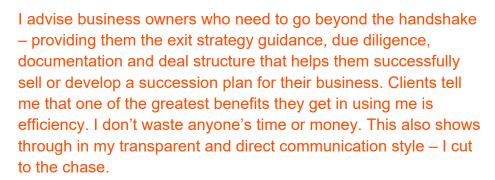


J. Nicholas "Nick" Kendall

Partner

1065 East Morehead Street Charlotte, North Carolina 28204 P:704.998.2336 F 704.376.1628 nkendall@jahlaw.com



Nick Kendall represents established and start-up businesses of all sizes in their corporate, transactional and commercial real estate activities. Family-owned sellers and buyers throughout North Carolina and the Southeast hire Nick for mergers, acquisitions, company and partnership structuring, strategic alliances, to draft and negotiate shareholder and other agreements, and succession planning. Working hand-in-hand with North Carolina Johnston Allison & Hord's deep bench of sophisticated estate planning attorneys, Nick is able to coordinate a comprehensive service team that can provide growing companies and business owners and executives everything that they need. Transitioning older partners out of day-to-day company management, buying out individual owners or structuring the smartest real estate transaction so the seller retains the real estate and leases it to the acquiror – this is only a part of the value Nick brings to his clients. Nick has done significant work with manufacturing companies, from textiles to recycling, and from piping to plastics. In addition to



Practices

Business Succession Planning Business Transactions Professional Services Mergers & Acquisitions Real Estate Advisory Services **Private Equity**

Industries

Automotive Energy Sports & Entertainment Distribution Manufacturing Healthcare

Bar Admissions

Education

University of North Carolina School of Law (JD, with High Honors, 2003)

· Chancellors' Scholar

University of North Carolina at Charlotte (BS, summa cum laude, 2000)

Accounting

University of North Carolina at Charlotte (BA, summa cum laude, 2000)

· Political Science



his deep operational understanding of family-owned businesses in these and other industries, he also helps them strategize, structure, buy or sell their commercial real estate assets.

Representative Experience

- Represented closely-held automotive paint and coatings manufacturer in \$270 million stock sale to publicly-traded acquirer.
- Represented family-owned company in sale of multiple boat dealerships and lease of dealership and marina properties to publicly-traded acquirer.
- Represented closely-held software development company in sale to private-equity acquirer, including negotiation and documentation of equity rollover.
- Represented closely-held plastics recycler in spin-off of PET business to multi-national acquirer.
- Represented national medical group as local counsel in acquisition of North Carolina-based practice.
- Represented family-owned process piping (commercial and industrial) installation contractor in sale to private equity acquirer, including negotiation and documentation of equity rollover.
 - Represented closely-held carpet manufacturer in reorganization of manufacturing real estate assets, including buyout of investor and institutional refinancing.
- Represented closely-held convenience store chain in \$275+ million disposition of 66 convenience stores and wholesale petroleum distribution operation to publicly-held southeast convenience store operator.
- Represented closely-held movie theater company in \$125+ million disposition of 25 theaters in four-state area to publicly-traded acquirer.
- Represented regional healthcare provider in sale/leaseback of five multi-story medical office buildings comprised of

Associations

Professional

- American Bar Association
- North Carolina Bar Association
- Mecklenburg County Bar

Community

- Charlotte Community ToolBank, Board of Directors (2015–2018)
- UNC-Charlotte Alumni Council (2015– 2018)
- Phoenix Montessori Academy, Pro bono assistance to Board of Directors (2014–2017)
- Leadership Gaston (2010)

Community

About Our Firm Recognition



650,000 square feet with an overall transaction value of \$125+ million.

- Represented family-owned retail chain in sale of 80+ locations to publicly-traded acquirer.
- Represented investor in connection with the restructuring and recapitalization of a joint venture and modification of related financing involving a mixed use development consisting of 24 properties owned by four related entities with a value after recapitalization of \$32+ million
- Represented closely-held textile manufacturer in sale of manufacturing assets and subsequent reorganization of real-estate and other businesses.
- Represented carpet manufacturer in reorganization which included new institutional financing.
- Represented textile manufacturer in closure of plant and subsequent disposition of plant assets.
- Represented scrap metal recycler in reorganization and financing transactions.
- Represents parties in structuring, negotiating and documenting mergers, acquisitions and joint ventures in the medical, manufacturing and real estate industries.
- Represents solar energy developer in connection with development agreements and disposition of projects.
- Represents commercial real estate developers in negotiation and preparation of industrial, retail, restaurant and office leases to national and local tenants, and negotiation and preparation of easement agreements, master declarations and other site-specific land-use and management documents.

Publications

 Israeli Counter-Terrorism: "Targeted Killings" Under International Law, 80 N.C. L. REV. 1069 (2002)



Honors

- Chambers USA, Recognized Attorney Corporate/M&A (2017-2025)
- Business North Carolina "Legal Elite" Business Law (2022-2025)
- Order of the Coif, University of North Carolina School of Law (2003)
- North Carolina Law Review, Staff Member (2001-2002), Publication Editor (2002-2003)
- Martindale-Hubbell, AV® Preeminent™ Peer Review Rated