

David S. Rugani

Partner

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I focus on providing clients with practical solutions to their business needs. That often involves a holistic assessment of the client's business and industry, as well as the client's specific legal needs and budget. My goal is to always be proactive, candid, and responsive. As a transactional attorney, I am used to working as part of the client's advisory team in delivering practical results to complex business issues.

Dave advises privately-held businesses, financial sponsors, and majority and minority owners on a wide variety of issues ranging from business formation and raising capital to sale transactions and other exit strategies. In particular, his practice focuses on mergers and acquisitions involving privately held middle-market companies and private equity sponsors. At the same time, he routinely works with companies on day-to-day operational issues, such as commercial contract review, financing, corporate governance, and succession planning. Dave works with clients in a diverse range of industries, ranging from **manufacturing/distribution** to technology and healthcare, all of which are constantly evolving business environments in the Carolinas. Dave's approach emphasizes practical and cost effective solutions that provide value to the client.

Representative Experience

Practices

Business Succession Planning
Business Transactions
Mergers & Acquisitions
Nonprofit Entities & Tax-Exempt Organizations
Professional Services
Private Equity

Industries

Distribution
Healthcare
Manufacturing
Technology

Bar Admissions

North Carolina

Education

Wake Forest University School of Law
(JD, , 2013)
Wake Forest University (BS, , 2009)
• Finance

Associations

Professional

- North Carolina Bar Association
- Mecklenburg County Bar
- South Carolina Bar

- Represented network solutions company in \$150+ million sale to PE-sponsored platform.
- Advised final mile logistics company in connection with \$250+ million recapitalization.
- Advised real estate developer in connection with \$150 million joint venture.
- Represented \$250+ million revenue construction company for general corporate matters, employee equity plan, and succession planning.
- Advised C-suite management team and minority shareholders in connection with \$200+ million merger.
- Represented German chemical company in connection with strategic joint venture with U.S. partner.
- Represented regional automotive services franchisee in \$230+ million sale transaction to private equity firm.
- Represented Software Corporation International, a provider of electronic payment solutions consulting services, in a sale to Persistent Systems, an Indian publicly-traded technology services company.
- Represented multiple private equity firms and sponsor-backed platforms in connection with ongoing acquisitions and associated fund formation, capital raising, and loan activities.
- Member of advisory team to textile client in \$140+ million multi-step sale transaction with two separate purchasers, including Hart-Scott-Rodino Act and CFIUS compliance.
- Acted as local counsel in international M&A transactions, including running due diligence processes on U.S.-based targets.

Community

[About Our Firm](#)

[Recognition](#)

- Member of deal team advising manufacturing client in connection with \$270 million merger with publicly traded company.
- Represented IT solutions and consulting company in negotiating complex multi-party, service agreements for integrated technology solutions that include cloud, hardware, software, and service components.

Publications

- Author, "Twenty-First Century Equity: Tailoring the Corporate Veil Piercing Doctrine to Limited Liability Companies in North Carolina," 47 Wake Forest L. Rev. 899 (2012).

Honors

- **Chambers USA**, Recognized Attorney – Corporate/M&A (2023, 2024)
- **Super Lawyers®** North Carolina – Rising Star – Business/Corporate (2018-2023)
- **Business North Carolina “Legal Elite”** – Young Guns (2020), Business Law (2022, 2025)
- *Wake Forest Law Review* (2012-2013)
- James F. Hoge Memorial Prize, First Place Award (2012)