

## Catherine “Katie” P. Barr

Partner

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Begin with the end in mind. I begin every transaction with my client's end goal in mind, and use big picture thinking, combined with the nuances of the law, to achieve that goal in the most efficient way possible. If it can be done, I will use every legal method and creative strategy in my toolbox to make sure that it is. If it can't be done, I will tell you that in a no-nonsense fashion right upfront, and then figure out a different way to get as closely as possible to that end goal.

Katie Barr is a **commercial real estate** attorney that has spent over a decade working within commercial real estate in several capacities, representing clients in the **government, automotive, retail,** and **commercial real estate industries**. Katie advises both landlords and tenants on commercial leasing transactions, including office, industrial, and retail leases. She regularly works with clients to structure and document ground leases. She also works with clients on the purchase and sale of commercial property from beginning to end, including negotiating and drafting purchase contracts, advising on title and survey matters, and closing the transaction. Katie has experience in planning and **zoning** matters, economic development strategies, tax appeals and revaluations, and **condemnations**. Having begun her career working with a large real estate developer, and later working with the Cabarrus County Attorney, Katie has the advantage of sitting on both sides of the table. She understands the unique challenges and objectives that **developers, investors,**

### Practices

Real Estate Advisory Services  
Condemnation Rezoning & Land Use

### Industries

Automotive  
Local Government  
Real Estate, Hospitality & Construction  
Retail

### Bar Admissions

North Carolina

### Court Admissions

U.S. District Court of North Carolina,  
Middle District  
U.S. District Court of North Carolina,  
Western District

### Associations

#### Professional

- North Carolina State Bar Association
- Mecklenburg County Bar Association

### Community

About Our Firm  
Recognition

and **government agencies** face in a **real estate transaction**, enabling her to get deals done.

### Representative Experience

- Represented franchisee business owner in the expansion of the business, including contracting and closing on the acquisition of new sites and existing businesses, totaling over \$100 million in value.
- Represented existing landowner in lease negotiations in multi-tenant strip center.
- Represented franchisee business owner in the leasing of close to 200 sites throughout the United States, including North Carolina, South Carolina, Georgia, Tennessee, Florida, Utah, and Colorado.
- Represented real estate developer in the acquisition, development and sale of shopping center and outparcels.
- Represented County in the assessed tax valuation dispute of a multi-million dollar commercial property, from the Board of Equalization and Review, to the North Carolina State board.
- Acted as liaison between County and real estate developers for various economic development projects involving federal, state, and local funds.
- Represented County in numerous cases of enforcement of zoning and ordinance violations, and condemnation actions.

### Honors

- ***The Best Lawyers in America***® – Ones to Watch: Real Estate (2023-2025), Land Use & Zoning (2024, 2025)
- ***Business North Carolina “Legal Elite”*** – Real Estate (2024)
- *Charlotte Law Review*, Senior Editor

- Susie Marshall Sharp Moot Court Competition Finalist, and Charlotte School of Law Moot Court Board Member
- *Phi Delta Phi Honor's Fraternity*, Former Chapter President
- Order of the Crown Honor's Society
- CALI Award (highest grade in the class) in 15% of her legal courses