

## RETAIL

Our retail representation involves regional and national retailers, restaurants, grocery stores, shopping center owners and operators, hospital systems, entertainment providers, and real estate developers and investors.

We represent buyers and sellers, landlords and tenants, franchisors and franchisees and lenders, borrowers and investors, regularly advising these clients on all aspects of retail **acquisition**, development, financing, and operational matters, including site selection, permitting, **zoning**, tax incentives, **environmental matters**, title and survey issues, construction, risk assessment, and dispute resolution. We work with our clients to draft, negotiate and review purchase and sale agreements, all types of commercial leases (including ground leases, build-to-suit leases, and freestanding and shopping center leases), loan agreements, development agreements, and various types of easements, covenants and restrictions.

**Our lawyers** have decades of unique legal and business experience in the industry including working as a city condemnation attorney, a commercial real estate appraiser, an executive with a regional company operating more than 300 locations, a real estate portfolio manager for a Fortune 500 company, and as in-house legal counsel for a national retail brand operating more than 6,000 locations.

We have lawyers licensed in ten states and maintain an affiliation with **Meritas**, a professional association of market-leading firms vetted to ensure quality and consistency, which gives our Retail Industry Practice Group national and international reach.

### Services Provided Include:

- Analyze, draft and negotiate real estate sale and purchase agreements; lease agreements; development

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#### Related Practices

- Creditors' Rights
- Business Transactions
- Professional Services
- Employment Practices & Benefits
- Real Estate Advisory Services
- Litigation
- Construction
- Mediation & Arbitration

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#### Group Members

Katie D.B. Burchette  
John R. Buben, Jr.  
Jon T. Coffin  
William C. Isenhour  
Robert "Bobby" G. Lindauer, Jr.  
Joseph "Joe" R. Marek  
Brian J. Schoeck  
Cameron Todd Ware  
Iyanu O. Lipede  
Alexandra "Alex" Price Nibert  
Grace E. Ketron  
Jessica I. Shoop  
Montana Y. Reiser  
Jackson "Jack" C. Pridgen  
Tyler J. Charlton  
Mathias A. Young  
William "Billy" D. McClelland  
Trent S. Allard  
Austin R. Walsh  
David E. Stevens

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agreements; easements, covenants, restrictions; and other related documents

- Analyze, draft and negotiate financing agreements and instruments (including, construction, mezzanine and permanent financing)
- **Close purchase, sale and financing transactions**
- **Land use and zoning** (including matters relating to rezoning, variances, special use, annexation, subdivision and permits)
- Title and survey assessment and review
- Site selection, due diligence and development (including shared access, signage, utilities, stormwater and cost allocation)
- Entitlements
- **Environmental** (including compliance and risk assessment)
- **Condemnation**
- Joint ventures (including entity formation)
- **Section 1031 Exchanges**
- Tax and economic incentives
- Federal Opportunity Zones
- Lease default and enforcement
- Appearing before local and state agencies
- **Litigation**

## Industry Groups / Sub-Industries:

- Financial Services

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- Hospitality
  - Healthcare
  - Sports and Entertainment
  - Education
  - Distribution
  - Manufacturing
  - Energy
  - Government

If you have any questions for our Retail attorneys, [contact us here](#).

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*Please note that the above text does not constitute legal advice nor does it create an attorney-client relationship. Should you be in need of legal services regarding a particular matter, please reach out directly to one of our attorneys. Click [here](#) for our full website disclaimer.*