

## DISTRIBUTION

We advise our clients on all aspects of the distribution and supply relationships, including negotiation of distribution, supply, warehousing, freight, and consignment agreements. We also counsel our clients in connection with **mergers and acquisitions**, fleet management, corporate financing, warehouse leasing, and other **real estate** matters. On the employment side, we can assist with employee drug testing policies and OSHA complaints. Through our affiliation with Meritas, we also provide our clients with a full suite of services for import/export compliance (both U.S. and international) and navigating international trade regulations. **Our attorneys** also regularly act as local counsel for national and international distributors with operations in the Southeast.

### Services Provided

- Prepare, review, and negotiate distribution, warehousing, and other commercial agreements and relationships
- Advise clients and owners with respect to mergers and acquisitions, recapitalization, and succession planning
- Assist clients with employee drug testing compliance and OSHA disputes
- Support client real estate needs, including full service representation in all aspects of purchasing, selling and leasing real estate and other land-use issues (e.g., zoning, entitlements, etc.)
- Support clients with corporate financing
- Act as local counsel for national and international organizations

### Industry Groups/Sub-Industries

- Distributors

### Related Practices

- Business Succession Planning
  - Business Transactions
  - Condemnation Rezoning & Land Use
  - Creditors' Rights
  - Employment Practices & Benefits
  - Environmental
  - Litigation
  - Mediation & Arbitration
  - Mergers & Acquisitions
  - Private Equity
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### Group Members

John R. Buben, Jr.  
Jon T. Coffin  
Stephen "Steve" P. Gennett, II  
J. Nicholas "Nick" Kendall  
Joseph "Joe" R. Marek  
John A. Morrice  
David S. Rugani  
Brian J. Schoeck  
Sheldon M. Stokes  
Iyanu O. Lipede  
Alexandra "Alex" Price Nibert  
Jessica I. Shoop  
Montana Y. Reiser  
Jackson "Jack" C. Pridgen  
William "Billy" D. McClelland

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- Warehouse owners/operators
  - Supply Chain Management
  - Import/Export and customers compliance

If you have any questions for our Distribution attorneys,  
**[contact us here](#)**.

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*Please note that the above text does not constitute legal advice nor does it create an attorney-client relationship. Should you be in need of legal services regarding a particular matter, please reach out directly to one of our attorneys. Click [here](#) for our full website disclaimer.*