

The Motorsports Practice Group of Johnston, Allison & Hord serves a broad range of businesses and individuals within the automotive industry, including part/component designers, suppliers, manufacturers, builders, dealers, auction companies, vendors, race teams and drivers, as well as the principals and investors involved in these and other personal ventures. Our firm has always focused on serving private businesses and their principals through the entire business life cycle. That focus, coupled with our firm's rich history in motorsports and our diversified work within the industry, has helped forge a team of experienced professionals ready to react to the varying and often urgent needs of our clients.

Our team is carefully structured so that each member serves as a lead consultant for various clients. We look for the best fit within our group based on such criteria as experience and capacity in order to meet the client's needs on the client's timetable. At the same time, we emphasize teamwork and combine our varying skills and practice backgrounds to provide a greater depth and breadth of service than could be achieved otherwise, all for the benefit of our clients.

### AREAS OF CONCENTRATION

- Team Representation
- Manufacturer / Supply Chain Representation
- Driver Representation
- Dealer Representation
- Contract Negotiations
- Sponsorship and Licensing
- Real Estate Transactions and Development
- Nonprofit and Foundation Representation
- Mergers and Acquisitions / Joint Ventures
- Taxation, Tax Planning, Audits and Appeals
- Employment Law, Benefits and Compensation
- Aviation Law
- Civil and Commercial / Business Litigation
- Trusts and Estates
- Personal Business Ventures

