



Wanda C. Townsend

PARTNER

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Practice Areas

- Commercial Real Estate
 - Contract negotiation and drafting
 - Developer, Buyer and Seller representation
 - Lease negotiation and drafting (Landlord and Tenant)
 - Joint Ventures
- Financial Services
- General Corporate Practice
- Health Care Entity Representation
- Lender Representation:
 - Commercial Real Estate transactions for construction/development of properties
 - Asset based lending to operating companies
 - Mezzanine Financing
 - Workouts and forbearance arrangements
 - Intercreditor Agreements
- Mergers and Acquisitions

Representative Work

- Represent large institutional lenders in real estate transactions where multiple properties are pledged as collateral.
- Represent commercial real estate developers in negotiation, acquisition, financing and management matters.
- Represent health care providers in general business, employment, leasing, joint ventures, mergers and acquisitions, and contracting matters.
- Represent lenders in asset based lending to operating companies.
- Assist Landlords and Tenants with their acquisitions, development and leasing of retail centers and mixed use developments.
- Represent entities in complex merger negotiations and with stock and asset purchase transactions.
- Represent privately held companies in various business transactions.
- Formation of corporations, partnerships, limited liability companies, including bylaws, operating agreements, management and employment agreements, and shareholder agreements.

Education

- University of North Carolina at Chapel Hill (B.A., 1987)
- University of North Carolina at Chapel Hill (J.D. with honors, 1991)
- Admitted to North Carolina Bar 1991

Honors and Awards

- 2010 Business Leader Magazine Women Extraordinaire
- 2009 Charlotte Business Journal Top 25 Women in Business Award
- CREW Charlotte 2010 Impact Award
- CREW Charlotte 2010 and 2007 Networking Deal of the Year Award
- Member, The North Carolina Journal of International Law and Commercial Regulations (1990-1991)
- AV® rated by Martindale-Hubbell*

Professional Organization

- CREW Charlotte
- American Bar Association
- North Carolina Bar Association
- Mecklenburg County Bar Association
- North Carolina Society of Health Care Attorneys
- North Carolina Banker's Association

Community Involvement

- Board of Director of CREW Charlotte
- Prior board member and past president of Hospitality House of Charlotte (1994-2000)

Personal

- Born in Charlotte, North Carolina

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